

CHAMBER MONTHLY NEWSLETTER



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Business After Hours 2018

Mark your calendar!

Thursday,
March 21, 2019
4:30 pm to 7:00 pm



Suite 202
269 Main Street West

WEDNESDAY,
April 10, 2019



See the
registration
on
Page 11.

A part of
Workforce Week 2019!

Thursday,
May 23, 2019
4:30 pm to 7:00 pm



176 Lakeshore Drive
(coworking176.space)

Application in for Rural and Northern Immigration Pilot Program

The month of March is flying by and the first signs of spring have begun to show. The temperature fluctuations over the past couple of weeks, although welcome after this long winter have made it challenging for getting around this region. Many thanks to all the municipal maintenance crews for trying to keep up with the road and sidewalk maintenance and keep us moving. It has not been an easy task.

Earlier this month, The Chamber along with numerous community partners, were invited to attend a round table discussion with MP Matt DeCoursey, Parliamentary Secretary to Canada’s Immigration Minister and MP Anthony Rota. The groups were asked to provide the community input on how immigration into this region, is important for our future. The Parliamentary Secretary provided his experience with a prior successful pilot project, that took on the east coast.

The visit was timely given the application for a similar pilot project, which was previously announced by the Federal Government. The project is open to applications for rural and northern regions throughout the country and it is expected to be a highly sought-after program. Declining populations and difficulties in attracting specific professional and trade designations, are a few of the issues facing Northern Ontario and this area as well. Patti Carr, Vice President of Policy and Communications co-ordinated the application with Erin Richmond, Manager of the Economic Development and her team, with the City of North Bay. Great team effort and thanks to the many stakeholders who provided input and support.

A tremendous amount of time and effort was put into this application within a very limited period, given the short application timeline that was provided. It was important enough for the future of this area, that it was an “all hands-on deck” attitude from the many partners that see this as an integral part of our future success. From the education sector, the health care sector and the business community, the need for this type of project is essential. The ability for this region to hold its own against other regions, maintain its population and grow, we need this program as an additional tool for future economic development. Most of the groups that met with MP’s Rota and DeCoursey provided feed back to them that supported this integrated approach.

The Chamber will continue to support, collaborate and innovate when it comes to these types of initiatives that have potential to expand this region’s capacity and to grow our business community. Except for our indigenous communities across this continent, we are all immigrants to this country. Immigration is not a new concept and the past century is evident to that. Opportunities, possibilities, and new starts, through immigration have existed for past generations and have proved to work as evidenced by our existing communities and infrastructures. History has a way of repeating itself and we hope that our application for this pilot is successful, as we look to grow a strong future.

Peter Chirico is the President & CEO of the North Bay & District Chamber of Commerce.



Today's federal budget failed to address the fundamental issues that continue to undermine the ability of Canada business to create more jobs and generate more prosperity for all Canadians, according to the Canadian Chamber of Commerce's [analysis](#).

"We all want a Canada that is more prosperous for more Canadians, but the road to Canadian prosperity starts with helping this country's business owners create more opportunities for more Canadians. They are the ones that drive the economy, that start and grow businesses that hire Canadians and build projects. This budget did little to help them build that road," said the Honorable Perrin Beatty, President and CEO, Canadian Chamber of Commerce.

The Budget did deliver on some of the Chamber's specific policy proposals outlined in its [Pre-Budget Submission](#) and [policy resolutions](#), including:

- Multiple funding mechanisms to ensure that high-speed internet access is Canada-wide by 2030, with \$1.7 billion specifically earmarked for rural, remote and Northern communities.
- \$631.2 million to expand Work-Integrated-Learning (WIL) programs, with a view to create up to 20,000 new WIL opportunities outside of STEM-related fields.
- \$150 million to create new partnerships between government and industry to create up to 20,000 new WIL opportunities.
- Multiple funding mechanisms to enhance apprentice programs in skilled trades.

However, the Budget failed to provide any meaningful solutions to the greatest concerns of Canadian business owners, including:

- A commitment to a comprehensive review of the taxation system to make it fair and less cumbersome for businesses.
- A broad-based commitment to reduce the regulatory burden on businesses.
- A renewed commitment to eliminating inter-provincial trade barriers.
- Support for SMEs to help them find new export opportunities and expand Canada's ability to diversify its trade.
- A clear strategy to move the Trans Mountain pipeline forward, given the significant investment made by Canadian taxpayers.

The Canadian Chamber will be seeking further clarification on some Budget proposals and policy interests that have the potential to impact businesses, including:

- The "regulatory roadmaps" might help address stakeholder issues and irritants in some sectors. While these efforts align with the Chamber's interest in reducing the regulatory burden on Canadian businesses, the Budget proposals unfortunately maintain a narrow, lackluster, made-by-government solution to a made-by-government problem.
- The new Canadian Training Credit and EI Training Support Benefits to support the up-skilling and re-skilling of Canadians align with the Canadian Chamber's recommendations. However, the potential impact on small businesses remains unclear. The Canadian Chamber needs more information and wants to see a commitment to consult business prior to implementation.
- The Budget offered little new information regarding the national pharmacare plan. The Canadian Chamber supports focusing on the 10% of Canadians that are uninsured or underinsured.
- The Canadian Chamber supports making the Global Talent Stream program permanent. The Canadian Chamber would like to see the program include a focus on bringing skilled immigrants to rural communities, where they are often most needed.

"The core issues facing our economy that are driving away investment and suffocating our ability to attract top talent are broken taxation and regulatory systems and an inability to get our resources to tidewater. Without addressing the underlying, structural problems in our economy, we will not see the growth needed to create greater prosperity for Canadian families," conclude Beatty.

The Budget overlooks the struggles of Canada's small businesses, who continue to see their competitiveness erode compared to their counterparts in the U.S., that currently enjoy significant advantages in taxation and regulation.

"The two big anchors that drag on the competitiveness of business owners – taxation and regulation – remain firmly embedded within our national economy. You cannot increase prosperity for more Canadians without also helping those who are create it, Canadian businesses. The road to greater prosperity starts with those who build it and this budget falls well short in in this regard, unfortunately," added Beatty.

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CHAMBER NEWSLETTER & E-NEWS

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A warm welcome to our **NewMembers**

MONAT

Voting Member: Michelle Santos
Corbeil, ON
Phone: 705-491-0704
Web: www.michelle-santos.mymonat.com
Facebook: www.facebook.com/Monat ~
with Michelle Santos
* A revolutionary vegan, naturally based, anti-aging hair product line created and designed for all hair types, that promotes longer, Fuller, stronger & younger healthy looking hair. Looking to educate people.

NORTHERN ONTARIO FILM STUDIOS

Voting Member: David Anselmo
1765 Jane Street
North Bay, ON P1B 3K3
Phone: 705-618-1553
Website: www.nofstudios.com
Facebook: www.facebook.com/hideawaypictures/
* Film and Television Production Studio.

PERRON FRESHMART

Voting Member: Denis Valiquette
1463 Village Road
Astorville, ON P0H 1B0
Phone: 705-752-1930
* LCBO, grocery, bakery and deli.

PRONOR DEVELOPMENTS

Voting Member: Christian Fortin
176 Lakeshore Drive
North Bay, ON P1A 2A8
Phone: 705-472-0000
Website: www.pronordevelopments.com
* Commercial real estate development, commercial leasing.

TIMELESS STAGING & INTERIOR DECORATING INC.

Voting Member: Jodi Richer
Corbeil, ON
Phone: 705-493-9060
Facebook: www.facebook.com/TimelessStaging/
* Home staging and decorating. Estate and content liquidation. Organizing estates.

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colleagues in
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Sandro Cipparrone
313 Airport Road
North Bay, P1B 8H5
Phone: 705-474-4190
Fax: 705-474-8916
Website: www.davedi.com
Description: Service Club; Italian Club; Banquet Hall; Weddings; Business Events; Italian Cuisine; Full Bar; Wireless Internet. We sell Mamma Davedi Frozen Food - 9am to 4pm Monday to Friday
Change Note: New Voting Member

SECURITY TODAY

Daniel Abraham
1720 Algonquin Ave.
North Bay, P1B 4Y9
Phone: 705-476-9701
Fax: 705-474-2820
Web: www.securitytoday24-7.com
Description: Employee owned and operated. Design; sales and service of security products. Security; intercom; CCTV; Access; and Gate systems.
Change Note: New Address

DEACON WEALTH MANAGEMENT presents
BRAINFREEZE
TRIVIA Night NO.3
MUNCHIES - BAR - PRIZES
TAGO BAR AND MARGARITAS
laurentian fundraiser
SATURDAY MAY 4TH 2019
100 ELEMENTS, CANADORE COLLEGE
Doors open: 7pm Trivia begins: 8pm
SINGLE TICKETS ARE \$50
Placed in a team of 8
TEAMS OF 8 ARE \$300
Table for 2 trivia nights is \$500!
NO.4 09.28.2019
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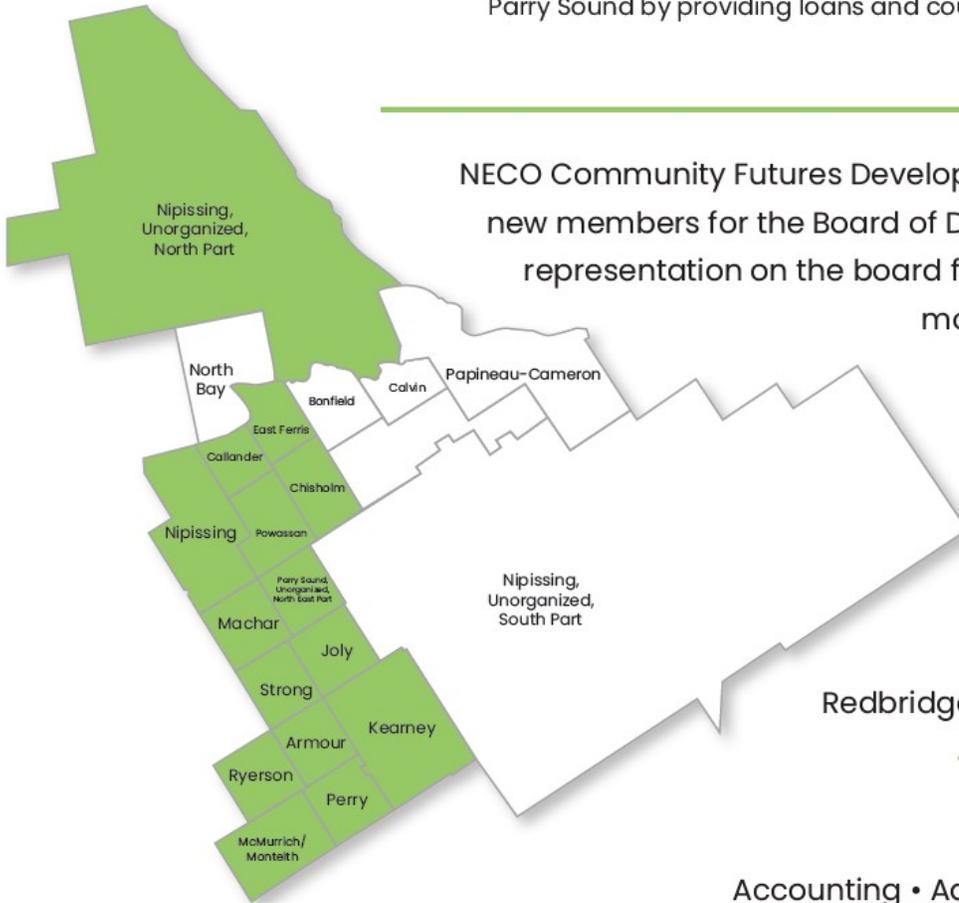
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Get On ^{Our} Board!

Mission Statement

NECO enables business growth and community prosperity in Nipissing East/East Parry Sound by providing loans and counselling to businesses and supporting community development initiatives.



NECO Community Futures Development Corporation is looking for new members for the Board of Directors. We are seeking to gain representation on the board for individuals who fit into one or more of the following descriptions.

Target Areas:

Callander • Central Almaguin
East Ferris • Nipissing
North Almaguin-Port Loring
Redbridge • South Almaguin • Tilden Lake

Target Expertise:

Accounting • Administration • Legal • Marketing



Interested? Contact Denise Sherritt

705-476-8822 x100 or Toll Free 1-888-476-8822

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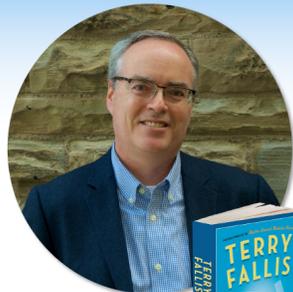
Dine with the Author

Terry Fallis

Saturday, May 11th

The Best Western

700 Lakeshore Drive, North Bay



Two-time winner of the Stephen Leacock Medal for Humour

Tickets \$85 each (includes a \$40 tax receipt)

Contact Colin Thacker
cthacker@vianet.ca, 705-494-8339
or Callander Public Library
cplstaff@cogeco.net, 705-752-2544



5:00pm – Social

6:00pm – Buffet Dinner
Silent Auction

For more information visit - www.rotaryclubofnorthbay.org
50% of proceeds to Callander Library Building Fund &
50% of proceeds to Rotary International Literacy Project

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Click [here](#) to nominate an outstanding alumnus today!



Award Categories:

- Rising Star Alumni Award
- Distinguished Alumni Achievement Award
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- Honorary Alumni

Deadline for nominations is Monday, April 1, 2019
For more information, contact Bridgette Perron, Alumni Relations Coordinator at bridgetp@nipissingu.ca
or visit the website:

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EDUCATOR, FILMMAKER AND AUTHOR

Jackson Katz Ph.D.

MONDAY, MARCH 25, 7-9 PM

The Grande Event Centre, 192 Main St. E., North Bay

FREE Violence Prevention Leadership Talk

Brought to you by the Nipissing (VAWCC) Violence Against Women Coordinating Committee • mvpstrat.com



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He'll be tagged with your name and message of support, and then a selfie taken of your sturdy Stud hard at work for you to show off on Facebook. Act now and buy yourself a Stud.



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2019
WORKFORCE
WEEK

AS PART OF
WORKFORCE WEEK 2019



JOB FAIR



THURSDAY
APRIL 11

10 AM - 2 PM

THE GRANDE
EVENT CENTRE

Find your ideal job at the
North Bay Job Fair!

A wide range
of industries
and job
opportunities
will be featured.

40+
employers
hiring!

www.thelabourmarketgroup.ca



**NORTH BAY
HOME and Lifestyle
SHOW**

April 26 to 28, 2019

*Join the success.
Back for our third year in a row
with*

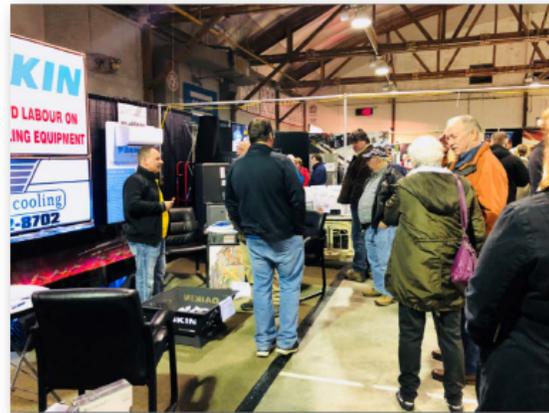
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PLUS NEW THIS YEAR
*Free Post-Show
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Full Arena & Lobby
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Outdoor Space

OVER 100 BOOTH SPACES
Featuring

Home & Décor
Health & Wellness
Activities & Leisure
Automotive
Consumer Marketplace
Business-to-Business Zone
Professional Services
Community Groups



More people you meet
More business you do

Over 90% of booth space is allocated for local businesses and organizations.

Call 905-262-7000 to book your booth!



Measuring your Social Media Impact for Facebook & Instagram

Presented by:  **BuzzMasters**

WEDNESDAY, MARCH 27TH, 2019
12:00PM - 1:00PM
NORTH BAY CITY HALL
6TH FLOOR BOARDROOM

Session includes information on:

- Getting to know your insights
- Figuring out your audience demographics
- Interpreting data
- Applying what you've learned to future content
- Q & A



*Please register in advance by contacting The Business Centre
vgalea@tbcnps.ca or 705 474-0400 x2528*

Free Admission - Bring Your Own Lunch

tbcnps.ca | @tbcnps    

1 800 465 1882



2019
Dancing with Easter Seals Stars

Funds raised will help children with physical disabilities.

Friday, March 22, 2019
Davedi Club
 Cocktails 5:30 p.m. • Dinner 6:30 p.m.
 Dance Competition 8:00 p.m.
 Tickets \$100/person
For more information call: 1.800.316.5730
EasterSealsDancing.org



Easter Seals Ontario
Helping Kids with Physical Disabilities Succeed

Kiss 100.5

NORTHERN OCCASIONS
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FOR COMPANIES

IION's Entrepreneurship Development Program (EDP), formally known as YEPP, is a 16-week paid placement involving experiential and educational learning for high potential participants and companies interested in innovation and entrepreneurship.

IION provides companies with a competitive wage subsidy of \$7,200 (\$12/hour for 37.5 hours/week for 16-weeks) to apply to the participant's wage.

There are three-core mandatory components for the participant to complete in this program

- 1) Paid Placement: Participants are "matched with an innovative company to work on an identified project(s)
- 2) Educational learning: Guided & structured entrepreneurial education
- 3) Experiential learning: 5-days of off-site personal and professional development activities

Eligibility

Company applicants must be a registered for-profit entity located within one of the following districts: Nipissing, Timiskaming, Parry Sound or Muskoka. The program is not intended to support, nor is it applicable to, businesses operating as distributors, resellers or wholesalers. Emphasis will be placed on applicants who demonstrate the potential to create jobs, increase revenue and grow the economy.

Contributory Requirements

Company applicants will be required to hire the participant as a full-time T4 employee for the 16-weeks and schedule them to work at minimum 37.5 hours/week. Company applicants must provide a cash contribution towards the project in a portion of the participant's hourly wage (minimum \$2/hour for 37.5 hours/week for 16-weeks = \$1,200 in wages). The applicant is also responsible for the CPP/El employer contributions. Successful applicants will be required to register as an IION client and fill out occasional surveys as a reporting requirement.

Cohort 1 - Monday May 6th-Friday August 23rd, 2019
Applications open in February
Application and Match Deadline March 29, 2019

Cohort 2 - Monday September 2nd-Friday December 20th, 2019
Applications open in June
Application and Match Deadline August 2, 2019

"A company and participant match must be made by the application and match deadline in order to move onto the selection committee. Applications are subject to a competitive review process."

To ensure clarity on the program and its qualifying conditions please visit iion.ca/edp
or contact Emily Ryan: 705-474-7600 ext. 5660 / emily@iion.ca

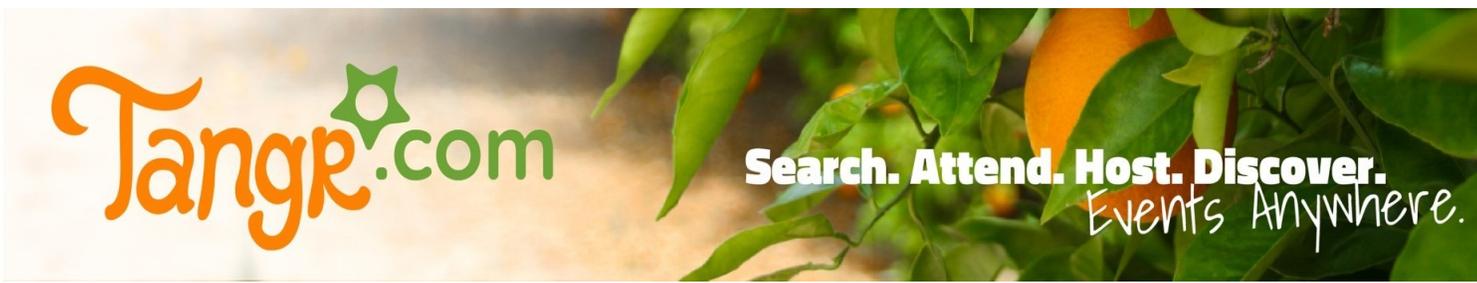



gift from the heart
from Registered Dental Hygienists

Dentistry on Airport
and partnering hygienists
are hosting "**Gift from the Heart**"
on Saturday April 6, 2019
from 8 am - 1 pm
contact Kristie at 705-498-3426
to book your appointment

Canada-wide, a one day event which allows registered dental hygienists to give back to their communities by providing no cost dental hygiene care.

Shop Local! Support your colleagues in business.



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Search. Attend. Host. Discover.
Events Anywhere.



Mini -Trade Show & Business After Hours

Wednesday, April 10th , 2019

Location: YES EMPLOYMENT
149 Main Street East

Booth Setup: 3:30pm
Trade Show: 4:30 pm - 7:30pm

BOOTH COST: \$125 plus HST
Limited Space Available

The Chamber of Commerce is taking over the **BUSINESS AFTER HOURS** to showcase our chamber members and what services and products they have to offer.

Company Name: _____

Contact: _____ Phone: _____

Email: _____

Please Invoice:

Visa # _____ Exp: _____
M/C # _____ Exp: _____

Card Holder's Signature: _____

Do you require Electrical ? Yes No
Do you require a Table? Yes No
Do you have your own display? Yes No

For More Information contact the Chamber of Commerce - Phone: 705-472-8480
Please Fax this form to the Chamber of Commerce - Fax Number: 705-472-8027
Email: sue@nbdcc.ca

Thank You to our sponsor

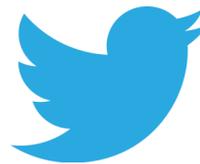


Employers...Send us your current employment opportunities and we will post them on the **North Bay and District Ontario Jobs** Facebook page.



[CLICK HERE](#) to send us your info.

Share opportunities with family and friends; you never know who wants to move back home!



Tweet with us!

Any news? Business

Anniversary? Upcoming Events? Add @nbdcc to your "tweet" and we will "re-tweet" to all of our followers.

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IS COMING TO NORTH BAY!
PASSES NOW ON SALE



GRAND SLAM
OF CURLING

OCT 22-27, 2019

NORTH BAY MEMORIAL GARDENS
NORTH BAY, ONTARIO

TICKETS AVAILABLE AT
THEGRANDSLAMOFCURLING.COM



CANADIAN BEEF



MASTERS



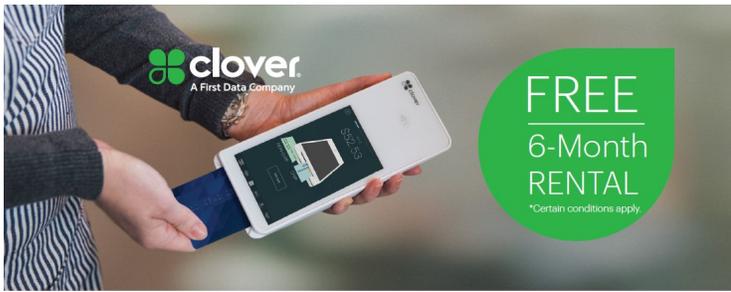
The Labour Market Group

February 2019 - Labour Focus

[CLICK HERE](#)

January 2019 -Full Jobs Report

[CLICK HERE](#)



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Clover Dashboard

Manage day-to-day sales and gather customer data, view sales history, manage employees, pull a report in real-time, and much more using Clover's cloud-based dashboard.



Clover App Market

With Clover Flex, you gain access to the Clover App Market and tools that help simplify business tasks - from orders, bookkeeping and accounting, and much more.

Contact Maryam at **1-888-925-9163 Ext. 282-6175** or email Maryam.BinYahya@firstdata.com to open a Merchant Account today.

*Conditions apply. Offer expires: March 31, 2019. The Six-Month Free Offer only applies to the rental of a Clover Flex Terminal. The offer is only valid for new First Data Merchant Accounts. Only one terminal per location will be provided to you as a free rental. Additional terminals for your location will be charged at the standard monthly rental or lease rate. This offer cannot be combined with any other offer. All regular Merchant Terms and Conditions apply.
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First Data.

THE REGION'S BEST TRADESHOW IS BACK!

EAST FERRIS
Business Community Networking

“ This is the best show! It has been a very beneficial day; I've had great exposure for my businesses and have met a few potential new clients. Thank you! ”

1,050
REGIONAL RESIDENTS ATTENDED IN 2018!

EAST FERRIS TRADE SHOW 19

SATURDAY MAY 25, 2019
8:00 AM - 4:00 PM
East Ferris Community Centre

CHECK OUT BEAVER TAILS!



EARLY BIRD SPECIAL!
Register before:
March 15, 2019
\$125 + HST / booth
(\$175+ HST after March 15)

PANCAKE BREAKFAST
8:00 AM - 11:00 AM

RESERVE YOUR VENDOR BOOTH TODAY!

For more information:
municipality@eastferris.ca
or 705-752-2740

www.eastferris.ca

YOUR SUPPORT IS STRONGER THAN CANCER

The Canadian Cancer Society is the only national cancer charity to fund life-saving research into all types of cancer. No one else does what we do, but we need your support. This spring, volunteer to be part of our Daffodil Campaign so that we can continue to improve the lives of all Canadians affected by cancer. Join us and together we can prove that **life is bigger than cancer.**

Volunteers are needed April 11th, April 13th and April 14th!

If you share in our vision of creating a world where no Canadian fears cancer, then volunteer with us this April!

Sign up for a volunteer shift online with family and friends or reach us at 1-888-208-2125

*Opportunities are available for a group, business or service club to **Adopt a Daffodil Pin Sale Site** and represent their organization while supporting the Canadian Cancer Society![®]

Contact Lindsey Jones to learn more at ljones@ontario.cancer.ca

Canadian Cancer Society

Volunteer today at cancer.ca/daffodil

© Canadian Cancer Society 2019 13282-5

BUSINESS AFTER HOURS

THURSDAY, MARCH 21, 2019
4:30 PM TO 7:00 PM

hosted by

North Bay Nursing Agency

269 MAIN STREET WEST
SUITE 202
NORTH BAY, ON

We are now on....

Instagram

nbdcofc



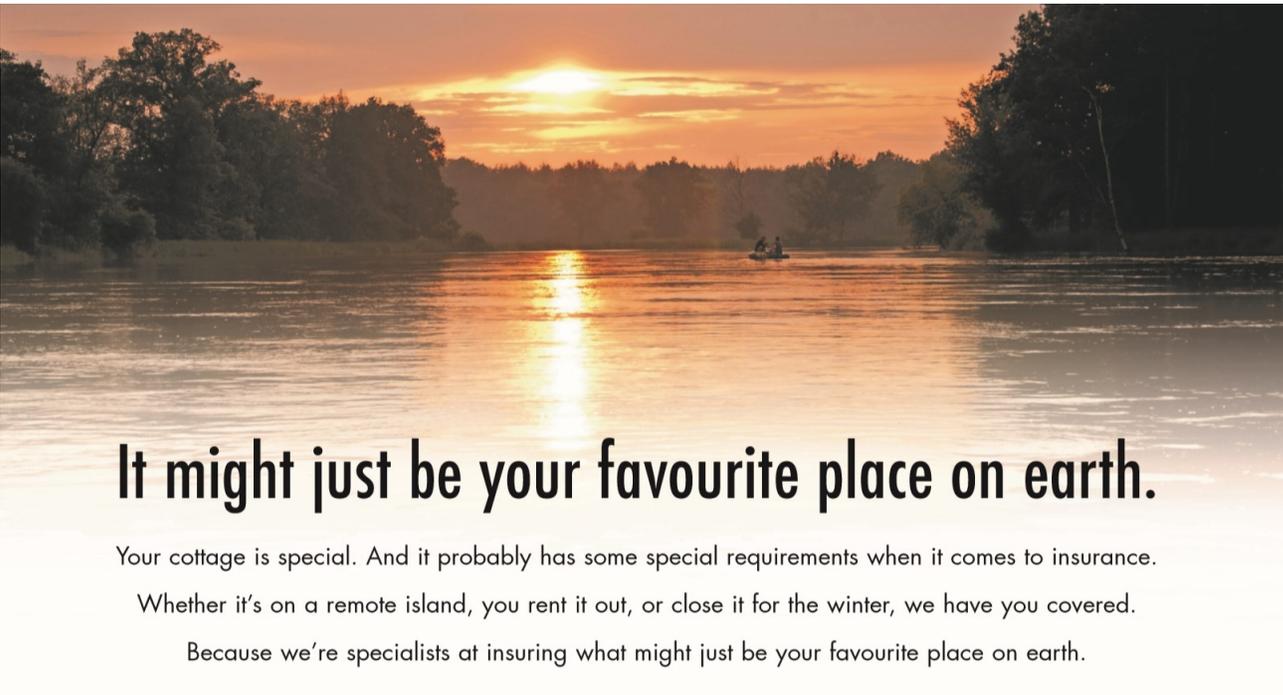
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Find the
Chamber on the
following links:



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North Bay, ON
P1B 1B2
P: 705.472.8480
F: 705.472.8027



SCOTT HELMAN

THE HANG UPS

2019 TOUR

APRIL
06

NORTH BAY, ON



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www.capitolcentre.org

Tickets on
sale NOW!



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MONTHLY E-NEWSLETTER ADVERTISING

Ad size	Member Rate	Non-Member Rate
1 page (7 3/4" wide by 10" long)	\$100 + HST	\$200 + HST
1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST	\$100 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST	n/a
Business Card (3 1/2" wide by 2" long)	\$20 + HST	n/a

WEEKLY E-NEWS ADVERTISING (MEMBERS ONLY)

1/2 page (7 3/4" wide by 4 7/8" long)	\$50 + HST
1/4 page (3 1/2" wide by 4 7/8" long)	\$30 + HST
Business Card (3 1/2" wide by 2" long)	\$20 + HST

Deadline for Newsletter and E-News - Monday prior to the Wednesday issue you want to be in.

Limited space available in the E-News editions.

WEBSITE ADVERTISING (MEMBERS ONLY)

Width x Height

Top Banner: 600 x 115 px	\$150 per year
Side Banner: 190 x 380 px	\$140 per year
Bottom Ad: 190 x 90 px	\$100 per year

* Banners can be linked to your company's website.



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**For more information contact Sue: sue@nbdcc.ca
or call the Chamber office at 705.472.8480**