



NORTH BAY & DISTRICT
Chamber of Commerce

August 6, 2015 Chamber News Update

Business After Hours Mark your calendars!

No Business After Hours
scheduled for July &
August. Enjoy your
summer!



**Thursday,
September 24, 2015
Mini-Trade Show**
hosted by



4:00 pm - 7:30 pm
(for the registration see page 2)



**Small Business Week
October 19th to 23rd**
mark your calendar for
**Evening of Excellence
Awards** the finale to
SBW on **Thursday,
October 22nd, 2015**
*(more details to come in
the August Newsletter)*

**Advocacy
Connections
Growth
& Value**

A huge thank you to the volunteers that make events happen

I had the pleasure of being a part of a great group of volunteers this past weekend at **Summer in the Park**. You gain a great perspective from others that volunteer, just like I did, that want to ensure events like these are successful. I was a part of the managing committee, so I have some personal "thank yous" to provide but I know I won't be able to name them all in this short paragraph. To John Strang, our chair, your leadership and dedication is second to none. Our wonderful entertainment coordinator, Dee Adrian is a class act. Other committee members, Charles Elliott, Mark King, John Severino and Derek Shogren, thank you for all your support. City staff Erin Vaughan and Laura McKenzie, thank you for keeping us all on track. To the hundreds of other volunteers who assisted throughout the weekend - we can see your dedication to this event.

There should be a big thank you to Jacques Begin, his committee and volunteers that truly make **Mattawa Voyageur Days** a great festival. To Amodeo, his committee and volunteers at the **OVA Volleyball** who are doing a number of weekends of events, more specifically last weekends Grand Slam and this weekends NORCECA event. The group of volunteers who provided a successful **Country Open** in Callander under the Bill Barber Complex (an excellent venue that kept them out of the rain). Jeff Serran, the DIA Board and all the volunteers who added great attractions in the downtown core with the **Civic Weekend Free-4-All**. The list goes on and on. I encourage all citizens to participate in all the wonderful events in the region, whether you're a spectator or a volunteer, your support is truly appreciated.

Sincerely, Patti Carr

Editor's Note - this article was taken from today's Nugget column by Dee Adrian, GM of the Capitol Centre. It was very appropriate and timely to thank all the entertainers and the fans at Summer in the Park

Summer in the Park - Reid, Wright true professionals

Well, it's come and gone and in spite of the weather record crowds turned out for this year's Summer in the Parks Festival. The weather wreaked havoc on us all again and hard decisions had to be made which may have upset some but ensured that the headliner Johnny Reid got to play. I was part of the committee, booking the shows for this Festival and I have to tell you last Friday was one of the most stressful days that has ever occurred. The City's lightning policy was worked to the hilt as lightning strikes continually happened. We waited almost to the 30 minute mark, and then lightning would hit again beginning the count all over again. It was so very frustrating but it did ensure that all festival-goers as well as Artists could be safe.

Our window of opportunity kept narrowing and the decision had to be made to put the headliner on first: a very rare act indeed. Johnny Reid's people were so great about it and knew we were trying to salvage the lineup meanwhile working around the safety of everyone and their guy was not the least bit arrogant having to close the show. He wanted to perform and however that looked, he was fine with it. Many patrons stood in line and were not budging regardless of weather as they were here to see Johnny. An 11th hour decision to cut the first two groups was made and preparations around weather were made to have Johnny on stage. And what a show he gave. He slide from stage left to right with his antics and ended up barefoot for most of his show. It actually reminded me of a video for Shania Twain that saw the Irish group Leahy dancing in the rain as back-up support for this superstar. Johnny was a real trooper and my admiration tripled throughout the night. The same for singer-

Workshop this Weekend!

There are still a few spots left in our **Still Life Watercolour Painting Workshop** happening this Saturday and Sunday with artist Bronwen Quick! If you are looking for something fun and creative to do this weekend, please give us a call to register! Visit www.artonmain.ca for more information.

Date: Saturday, August 8 and Sunday, August 9

Instructor: Bronwen Quick

Time: 9:00 am to 4:00 pm (both days)

Location: Art on Main, 171 Main Street West

Fee: \$110.74 (Includes HST)



171 Main Street West
North Bay, ON P1B 2T6
705.840.1753
www.artonmain.ca
artonmain@ontera.net

continued on page 2

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North Bay Chamber of Commerce



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NORTH BAY & DISTRICT Chamber of Commerce

Mini Trade Show Business After Hours Thursday, September 24th, 2015

Hosted by:

The Davedi Club - 313 Airport Road

Booth Setup: 3:00 pm Trade Show: 4:00 pm - 7:30pm

BOOTH COST: \$125 plus HST

Limited Space Available

Our regular Small Business Week **Mini-Trade Show** has been moved to September. This is your opportunity to showcase your products and services to other Chamber Members. We invite the public and business community to The Davedi Club, for an evening of networking, member displays, food and drink!

Booth Registration:

Company Name: _____

Contact: _____ Phone: _____

Email: _____

Please Invoice:

Payment Enclosed by Cheque:

Visa # _____ Exp: _____

M/C # _____ Exp: _____

Card Holder's Signature: _____

Do you require Electrical? Yes No

Do you require a Table? Yes No

WE HOPE YOU WILL JOIN US FOR SMALL BUSINESS WEEK OCTOBER 19TH TO 23RD. MARK YOUR CALENDAR & WATCH FOR YOUR SMALL BUSINESS WEEK BROCHURE FOR A LIST OF EVENTS

Summer in the Park *continued*

songwriter Michelle Wright. When the heavens opened up, the moon loomed large in the sky and the chance of rain minimized, we knew we could get Michelle on stage but it was done without all the previous set-up which had been set up in the order they performed. We were changing it all and Michelle just wanted to give the festival-goers a show. She performed superbly and her mind-set was to play until people had enough. I left the festival grounds in the wee hours of the morning and she was still signing merchandise in the merch tent.

When Dan Belanger, owner of DBSL is impressed then you know something wonderful has happened as he's seen it all in his 30 years of working production behind the scenes. Hats off to Peetr Nickle, who worked his audio magic to ensure it was a brilliant concert utilizing the set-up for Johnny Reid. It showed the professionalism of the Artist and her skill.

While we kick back for our leisurely summers, most of these acts are "making hay while the sun shines" as festival after festival ignites the landscape. On Saturday night, superstar Burton Cummings took to the stage along with Alan Frew singing the songs of Glass Tiger and two other local bands: Stone the Radio, a new and classic alternative rock band from Toronto which includes North Bay born Mykul Abdallah on lead guitar. Also hailing from Nipissing University, Kings of Our Kin, a folk rock band from North Bay, made up of three university students: Thomas Sandziuk, Isaac Bender, and Gab Lavoie.

Burton was fantastic and treated the folks to a two-hour show containing all of his hits and some of the songs from The Guess Who. He chatted away throughout the concert and was rather humbling thanking people time and time again for supporting his work. He will be 68 in December and is still rocking strong.

Dee Adrian is the General Manager of the Capitol Centre

Dinner Club

August 25, 2015

GOLF & BBQ

The Young Professionals invite all Chamber members to join them on the course!

The next Dinner Club is scheduled for Tuesday, August 25, 2015 at 5:30 pm at **Osprey Links**

We will do 3 or 4 holes of golf (best ball format) for a bit of networking prior to a 7:00 pm BBQ Dinner.

Cost: \$30 for golf and dinner
OR \$15 for dinner only
(some golf clubs available at the course or we can share for those that might not have their own)

Please RSVP to Patti at the Chamber office, or [click here](#) to email now.

Changes to Public Works and Government Services Federal Procurement Policies

Suggestions on how to streamline the process to sell to the government last year, has allowed the Department to make several changes to Public Works and Government Services Canada (PWGSC) processes and technology to improve federal procurement. Specifically, here are some of the changes that PWGSC has started to make or will be implementing in the coming months:

Many suppliers told us that bids should not be rejected for small administrative errors that are not relevant to the substance of the bid.

Action: Starting this fall, PWGSC plans to implement a new flexible bid compliance process so that bids will no longer be rejected for minor administrative errors or omissions.

Several respondents told us that contract solicitation documents are too varied and complex, particularly for low-value contracts.

Action: This fall, PWGSC will start testing a simplified and standardized bid solicitation format that will reduce the costs and administrative burden on suppliers.

A number of businesses provided suggestions on how we can improve the popular Build in Canada Innovation Program.

Action: This summer, we are implementing significant changes to the Program. Most importantly, we are taking steps to reduce the time it takes to match innovations with government departments and sign a contract. We are also moving the Program to a continuous intake process that will allow Canadian innovators to submit their bids as soon as their innovations are ready. Furthermore, we are making a change that will facilitate additional sales of innovations to Government after the initial Build in Canada Innovation Program test.

Many suppliers commented about the need to improve the Government's tender website, Buyandsell.gc.ca, to make it a more effective tool for suppliers.

Action: We are taking several steps to make the website easier to find and to track procurement opportunities. This includes a new feature available as of July 1, 2015, that allows companies to add their names to a list of interested suppliers for tender notices. Also, the site now allows suppliers to subscribe to email notices for tender amendments and related updates.

Respondents told us that we need to modernize our procurement technology and that we should allow for electronic bidding.

Action: PWGSC has launched a competitive process to acquire and implement a modern e-procurement system that will allow for secure electronic bidding.

These are only some of the changes that PWGSC will be implementing in response to suggestions from the Chamber and businesses. They will advise of future changes as they become available.

Please post for your staff...they are members too!



Summer "FUN" Discounts with your Chamber Membership!



Park Open: May 16 to October 11, 2015
 Adult Tickets (13-59): 38.95 + HST
 Junior/Senior (5-12, 60+): 31.95 + HST
 Tots (0-4) : Free

Online ticket purchase



Park Open: May 3rd – October 31st, 2015
 Adult Tickets - Ages 3-59, over 48" tall \$43.00/ticket includes HST
 Junior/Senior - Age 60+ or 3-12 yrs. & under 48" tall \$38.00/ticket includes HST
 Pay Once Visit Twice Ticket - \$56.00/ticket includes HST
 * Under 3 is free (Tickets to be purchased at the Chamber office)



Park Open: June 14th to Labour Day
 Adult tickets - Ages 4 yrs. & up
 Child tickets - 2-4 yrs. & Seniors

Online Ticket Purchase



Park Open: May 2nd to September 10th 2015
 Adult tickets - \$32.00/ticket includes HST
 Child Tickets - \$25.00/ticket includes HST Ages 3-12 years of age
 * Under 3 is free
 (Tickets to be purchased at the Chamber office)



SAVE UP TO 30% OFF THE REGULAR RATES!
 Online Ticket Purchase



Contact the North Bay & District Chamber of Commerce for your special Member "ONLINE TICKET STORE LINK"
 By purchasing tickets through the online ticket store, you are saving both time and money! **You will save up to 40% off and the usual \$4.00 per ticket processing fee does not apply!** The tickets that will be printed out are active and ready to come right to the main gate. No need to wait in line at the ticket windows!

For your special promo codes and links contact the Chamber office at
 705-472-8480 or membership@northbaychamber.com

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HEALTH CARE BENEFITS
UP TO 50 EMPLOYEES



REQUEST A QUOTE

Last chance to book fall opportunities. Winter deadlines are fast approaching. Book now!

Leverage OTMPC's 2015-2016 marketing initiatives and take advantage of a wide variety of advertising opportunities to bring the world to Ontario. See a list of current programs below.

2015-2016 Powersports SnowTrax and DirtTrax Co-sponsorship

Leverage Ontario's powersports multi-media snowmobiling and ATV sponsorships with North America's most watched snowmobile and ATV shows, SnowTrax Television and DirtTrax Television. [More...](#)

2015-2016 Powersports Consumer Shows

Influence potential new customers face-to-face as a consumer show exhibitor, in a cost-share partnership with OTMPC to ensure a robust provincial powersports representation. [More...](#)

2015 Ontario Travel Information Services Conference

Connect with OTMPC's travel information centre colleagues at their annual conference in Ottawa, October 20-21, 2015. Attend, learn, network, share and/or sponsor. [More...](#)

2015-2016 Themed Campaigns

Leverage OTMPC's themed multi-year and multi-media campaigns that will inspire domestic and U.S. consumers... [More...](#)

2016-2017 Ontario Road Map

Reach the consumer with the most requested information document with the widest circulation of any travel piece!

[More...](#)

2015-2016 Ontario Travel Information Centres including Union Station

Impact this travelling, in-market, ready-to-buy consumer group through exciting high profile advertising opportunities from as little as \$200. [More...](#)

2015-2016 ONroute Service Centres

Present your tourism product or service to this captive rubber tire market. [More...](#)

2015 Outdoor LED Board (Yonge and Dundas, Toronto)

Publicize your business at downtown Toronto's best video display space at the corner of Yonge and Dundas Streets in the city's media core. [More...](#)

Advertise your business, festivals and events, and packages for FREE on our re-designed consumer website, www.ontariotravel.net, and drive leads for your tourism business. Listings feature a new and improved look, large images, descriptions, Google mapping functionality, social channels and much more. Your festivals and events will appear in our online calendar and on our 'Discover Ontario' mobile app for FREE. [Register](#) or log-in to [update](#) your listing(s) through our industry website, www.tourismpartners.com, to ensure access to approximately two million visitors to our consumer website annually. Also, visit the [industry website](#) for the latest OTMPC news, research, campaign details, [advertising opportunities](#), and more.

Questions? Contact Nicole, Kathy, or Darlene at OTMPC Partnership Development and Sales at 416-314-6314 or 1-888-365-4422, or e-mail otmp.sales@ontario.ca.

Learn more about Ontario's accessibility laws with a free webinar

In partnership with the Human Resource Professionals Association (HRPA) and with support from the Government of Ontario, the Ontario Chamber of Commerce (OCC) will be hosting two special [Accessibility Works](#) webinars on **Friday, August 7, 2015** and **Friday, August 28, 2015** at **10 a.m. EST**.

These one-hour interactive sessions are your opportunity to connect with an OCC accessibility expert and ensure that your business understands the Accessibility Standard for Employment under the Accessibility for Ontarians with Disabilities Act (AODA) and is in compliance with Ontario's accessibility laws. Both webinars are free of charge.

To register for the webinar on **Friday, August 7 at 10 a.m. EST** (for businesses with **1-49 employees**), [click here](#).

To register for the webinar on **Friday, August 28 at 10 a.m. EST** (for businesses with **50 or more employees**), [click here](#).

If you have any questions, please contact [Lauren Gunding](#), Accessibility Works Program Officer at the OCC.



Colours of Hope is a family friendly non-competitive 5k walk/run where participants come dressed in white and leave covered from head to toe in a rainbow of colour (non-toxic of course). Coloured powder will be thrown in the air as participants walk or run the path, and a massive colour party will take place at the finish line.

September 12, 2015

Lee Park / Kate Pace Way

North Bay, Ontario

9AM

Register at www.cancer.ca/ColoursOfHopeNB

Canadian Cancer Society North Bay & District
Community Office
147 McIntyre St W, Unit 101
North Bay, Ontario P1B 2Y5
705-472-9072

